

### Small Middle-Income Countries in Sub-Saharan Africa: Taking Development to the Next Level

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Grand Palm Hotel, Gaborone, Botswana January 29, 2016

## Outline

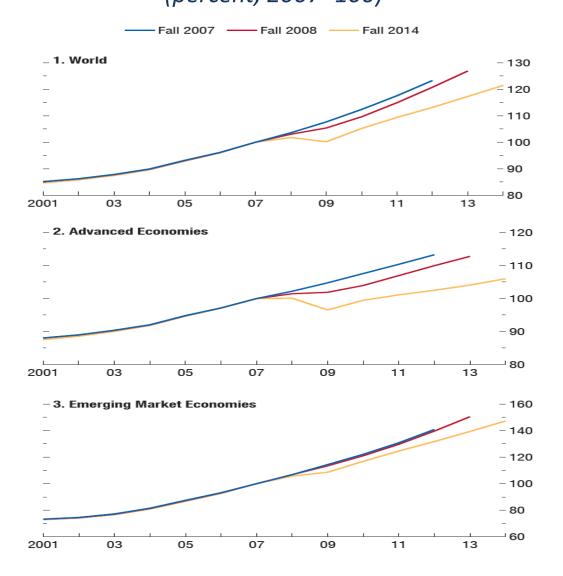
# I. The external environment II. Successes and Challenges III. Rethinking growth strategies and policies

## Outline

## I. The external environment

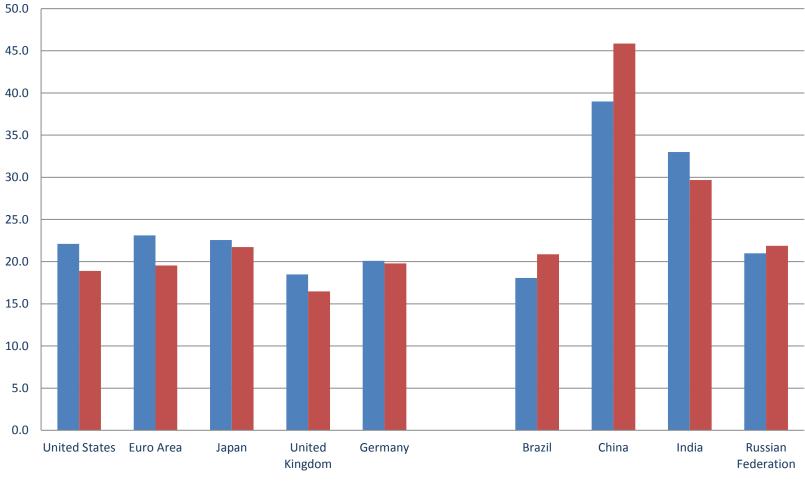
# II. Successes and Challenges III. Rethinking growth strategies and policies

# The Legacy of the Crisis: Output Compared to Pre-crisis Expectations (percent, 2007=100)



#### Investment

(Share of GDP)

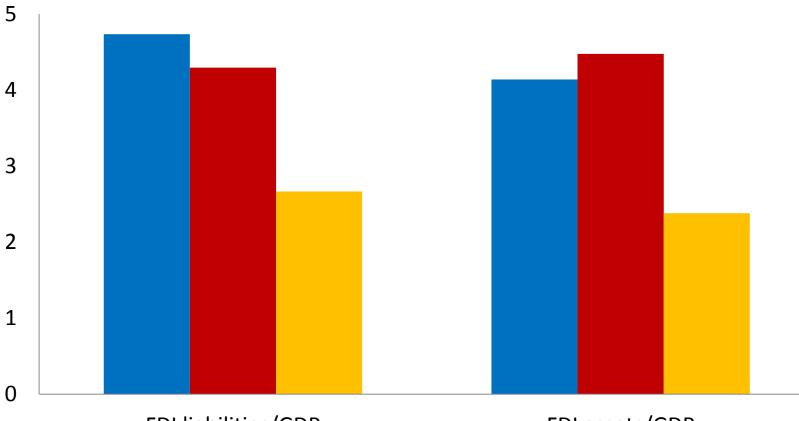


2007 2013

## World FDI

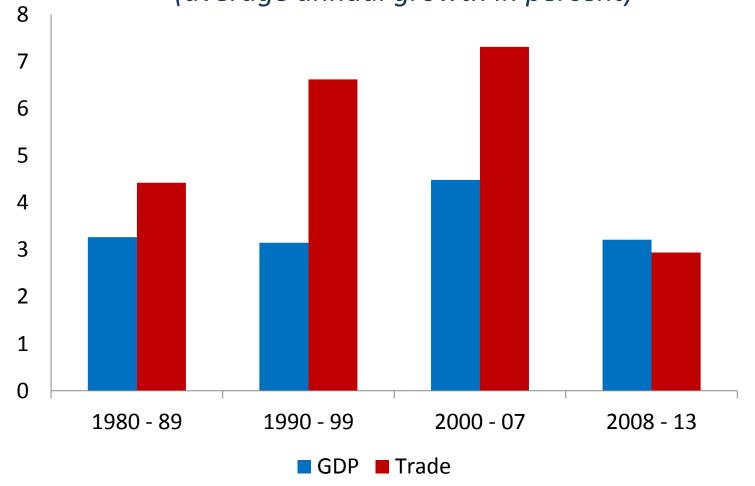
#### (in percent of World GDP)

**2000 2007 2013** 

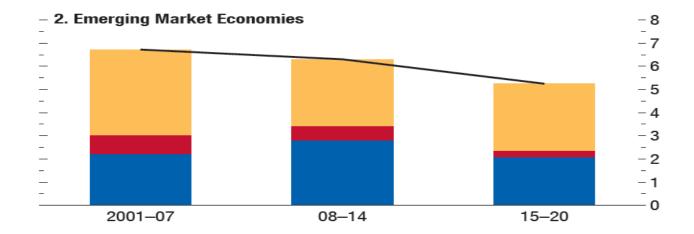


#### GDP vs. Trade

#### (average annual growth in percent)



#### **Evolution of Potential Output Growth** (percent) - Potential output growth Capital growth Potential employment growth \_\_\_\_\_ Total factor productivity growth 1. Advanced Economies - 2.5 - 2.0 \_ -1.5 -1.0-0.5 0.0 2001-07 08-14 15 - 20



#### **EM Potential Growth**

1

0

-1

-2

1970

1980

#### 0.0 -0.2 -0.4 -0.6 -0.8 -1.0 -1.2 -1.4 -1.6 AMs 23 Major EMs excl. China

**Revisions to potential growth since 2010** 

# Real GDP Growth Differential: EM vs AMs, 1970-2020 EM (23 major)-AM real growth rate differential (ppts)

1990

2000

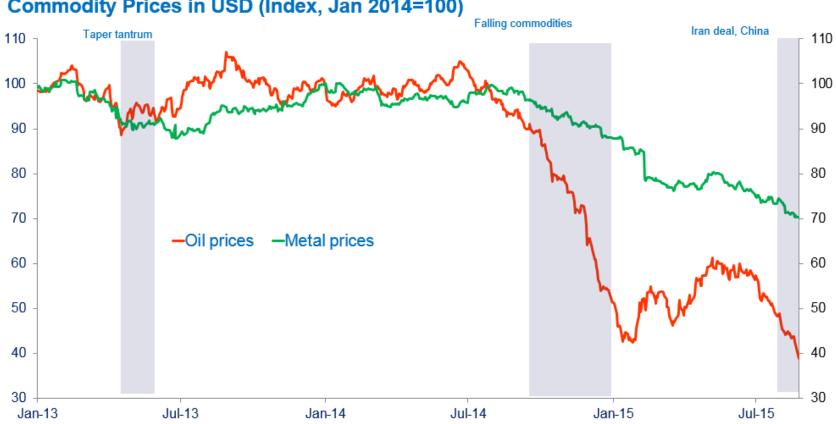
2010

Source: WEO and IMF staff calculation. Note: Where unavailable, potential growth is proxied by 5-year ahead forecasted real GDP growth.



2020

#### **Commodity Prices Fall**

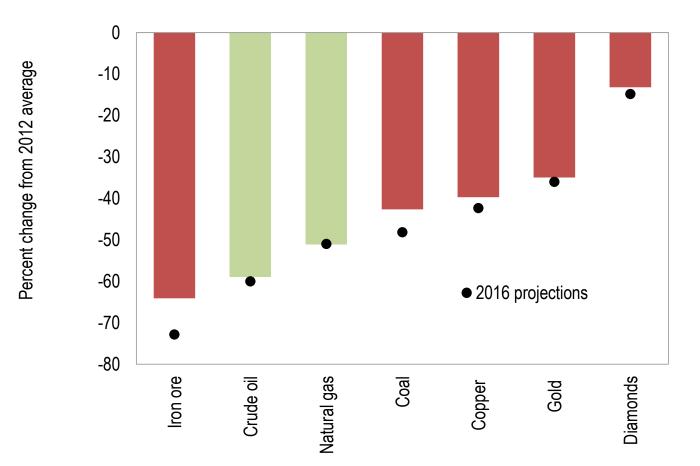


Commodity Prices in USD (Index, Jan 2014=100)

Source: Haver Analytics and Fund Staff calculations.

#### **Commodity Prices Fall**

Selected Commodity Prices, 2012–Nov 2015

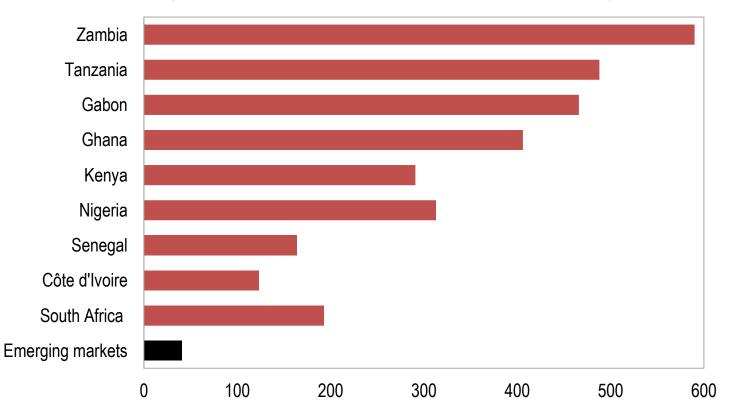


Source: IMF, World Economic Outlook database.

#### **External financing conditions are tightening**

**Sovereign Bond Spreads** 

(EMBIG spreads, basis point change since October 2014)



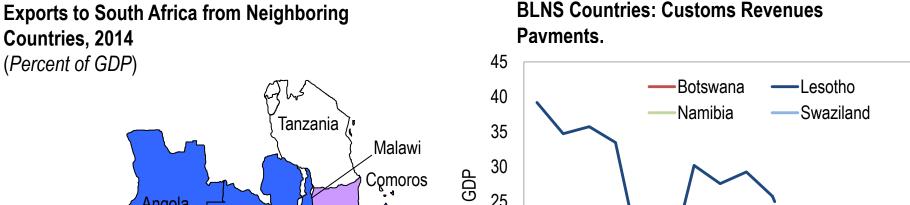
Source: Bloomberg. Note: Data as of January 4, 2016. "Emerging markets" average includes Argentina, Brazil, Bulgaria, Chile, Colombia, Hungary, Malaysia, Mexico, Peru, Philippines, Poland, Russia, South Africa, Turkey, and Ukraine.

#### Magnified for BLNS from spillovers from S. Africa

#### **Exposure from exports to SA**

Countries, 2014 (Percent of GDP)

#### And lower SACU revenues





Source: IMF. Direction of Trade Statistics.

Source: Country authorities.

2010

2014

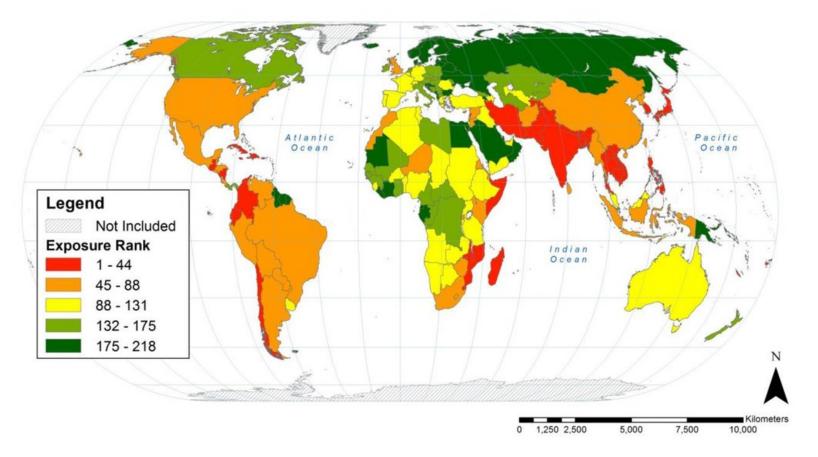
2018

#### Three specific megatrends to impact on SMICs

- Climate change
- Technology
- Demographics

### Megatrend (1): Climate change emphasizes the need to enhance resilience, particularly for island states

**Multi-Hazard Exposure** 

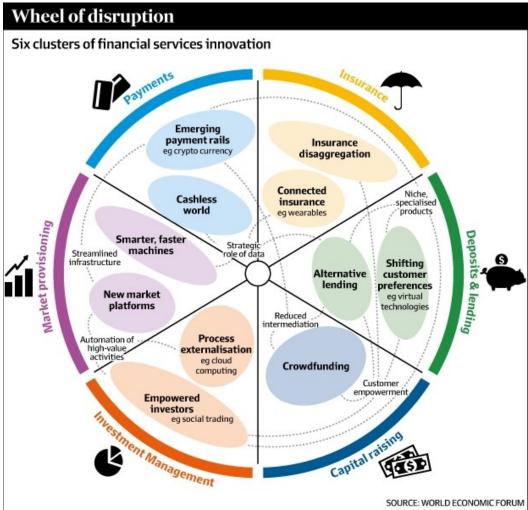


Source: Christenson et al. (2014), Climate-Related Hazards: A Method for Global Assessment of Urban and Rural Population Exposure to Cyclones, Droughts, and Floods, *Int. J. Environ. Res. Public Health* 2014, *11*(2)

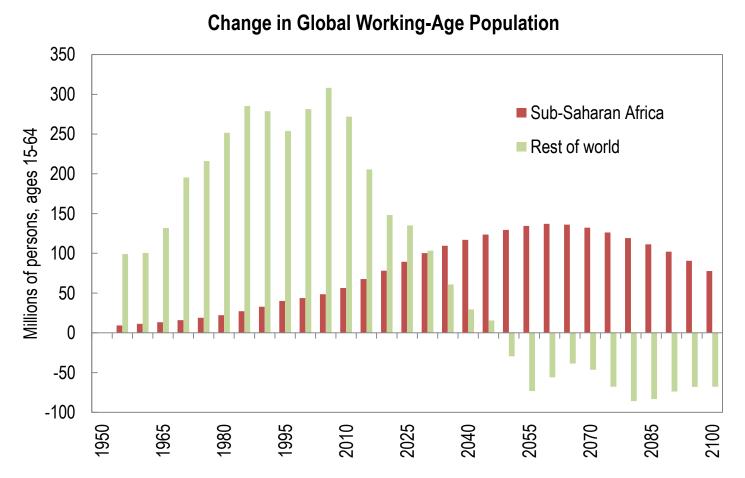
# Megatrend (1): Climate: Poor most vulnerable Where are food supplies most vulnerable to climate change? Higher score = more vulnerable



# Megatrend (2): Technology will change conventional business practices



# Megatrend (3): Properly harnessed, SSA's demographic potential can be transformative



Source: IMF (2015), Harnessing the demographic dividend in sub-Saharan Africa, Regional Economic Outlook, Spring 2015.

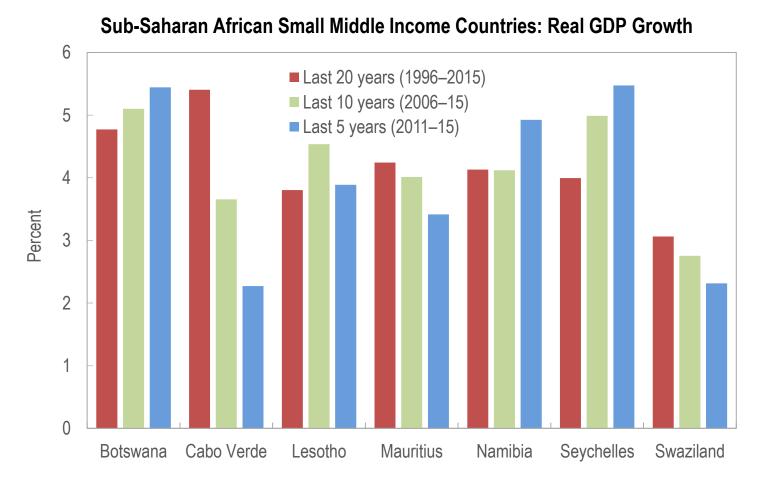
## Outline

#### I. The external environment

### **II. Successes and challenges**

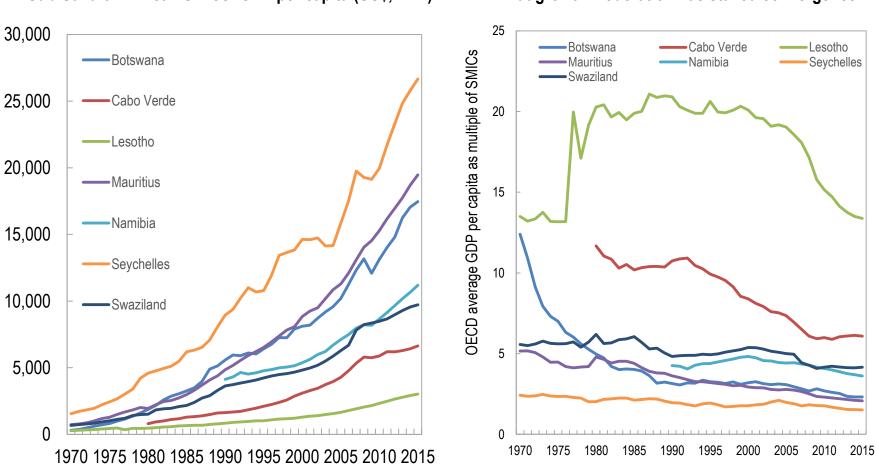
III. Rethinking growth strategies and policies

#### **Sustained growth**



Source: IMF, World Economic Outlook database.

#### Sustained increase in GDP per capita



Sub-Saharan African SMICs: GDP per capita (US\$, PPP)

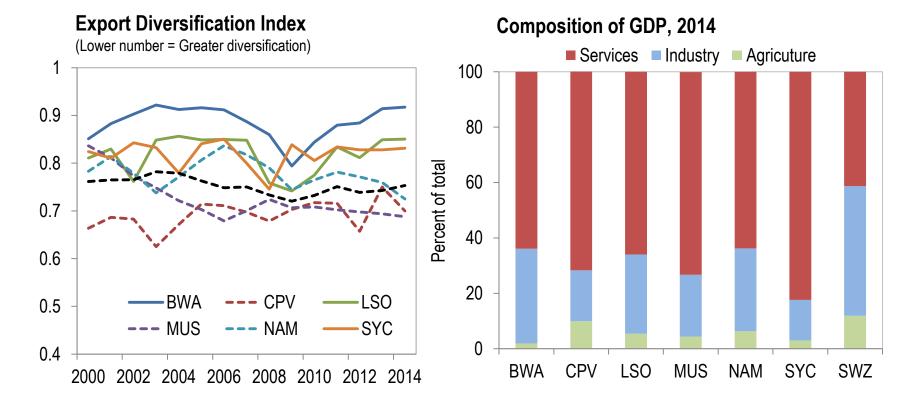
#### But growth moderation has stalled convergence

Source: IMF, World Economic Outlook database.

### Domestic challenge: Foster economic diversification

#### Low export diversification

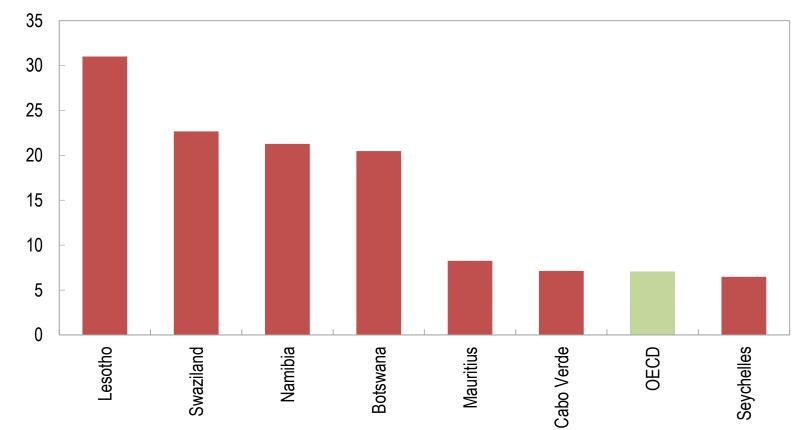
High share of services, reflecting government expansion in most cases



Source: UNCTADstat, World Economic Outlook database.

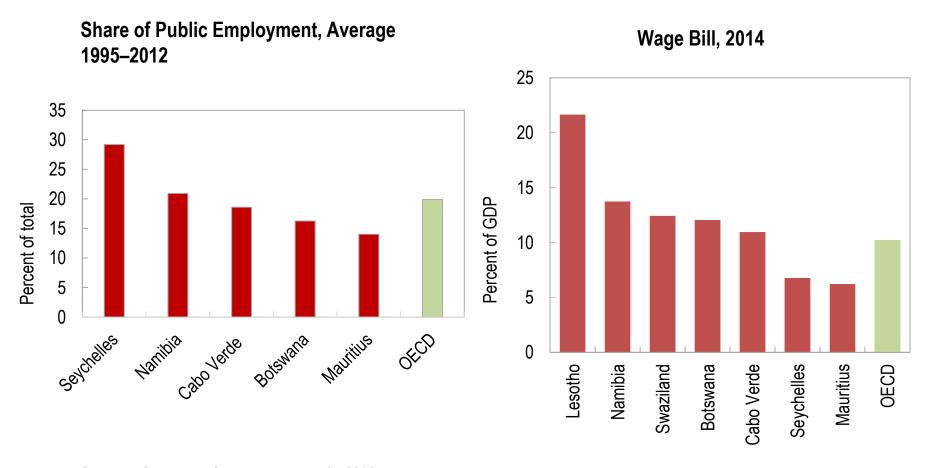
### Domestic challenge: Job creation

#### Unemployment Rate, Average 1995–2013



Percent of labor force

### Domestic challenge: Manage public employment and wage bill

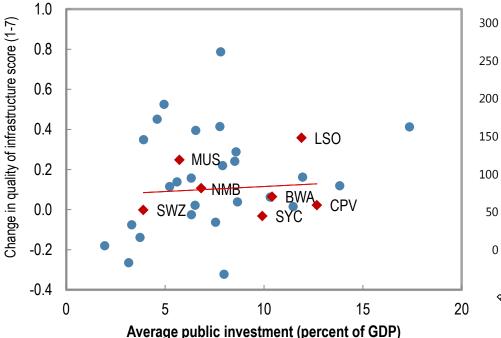


Source: ILOPE. Note: Cabo Verde data is for 2014 only.

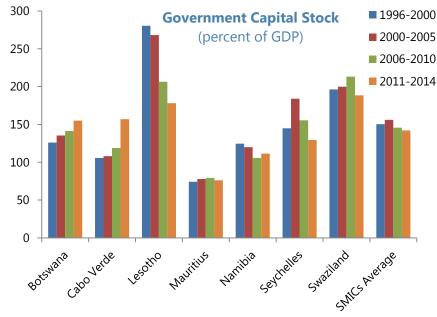
Source: IMF, World Economic Outlook database.

### Domestic challenge: Addressing infrastructure gap

Big increases in public investment not necessarily translating in improved infrastructure quality



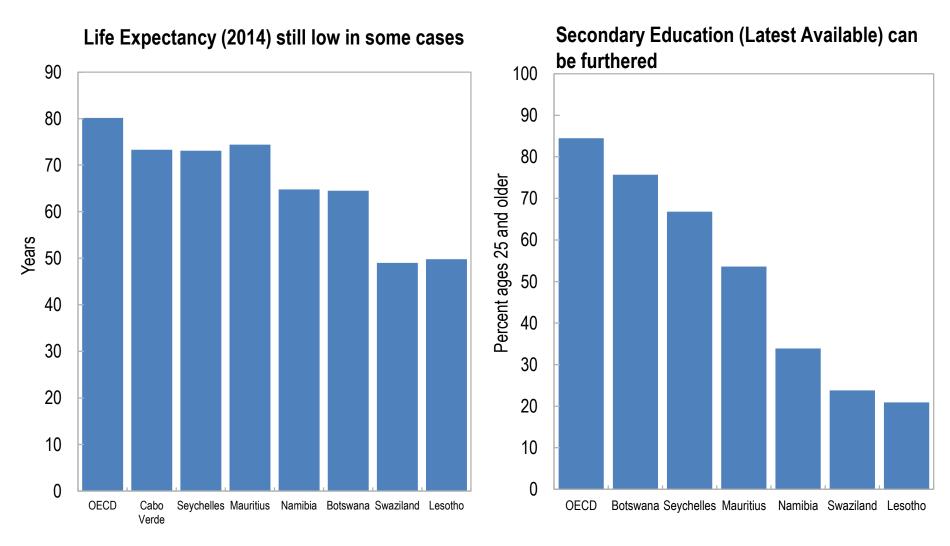
#### Government capital stocks stagnant in most countries following investment slowdown



Source: IMF Investment and Capital Stock Dataset, 2015.

Source: IMF, World Economic Forum. Note: Each point corresponds to the average of four time periods (1996-00; 01-05; 06-10; and 11-13).

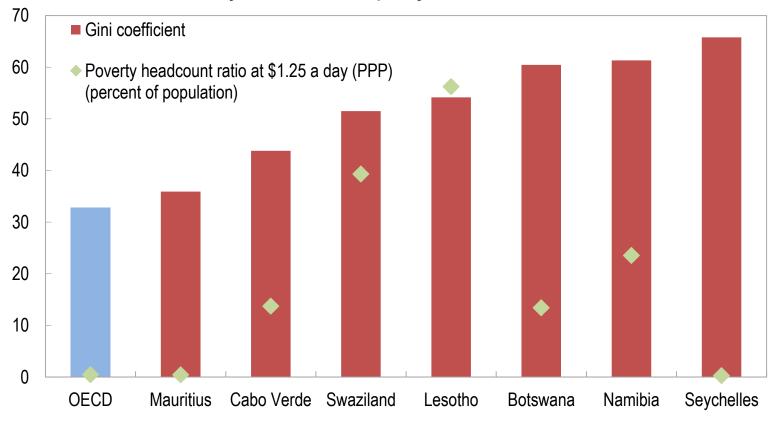
### Domestic challenge: Improve Human Development



Source: United Nations Development Programme, Human Development Report, 2015.

### Domestic challenge: Inclusive growth

#### Poverty and Income Inequality, Latest Available



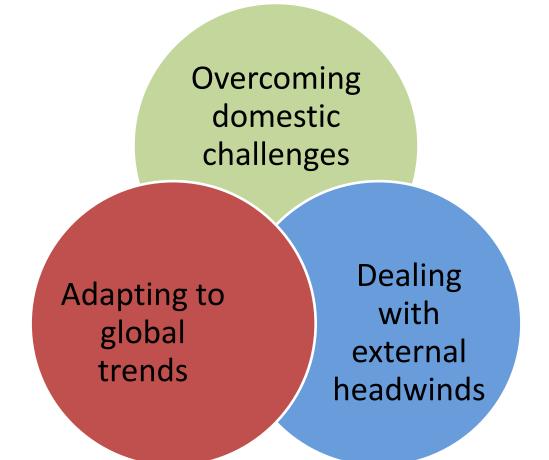
Source: World Bank, World Development Indicators.

## Outline

# I. Successes and Challenges II. The changing external environment

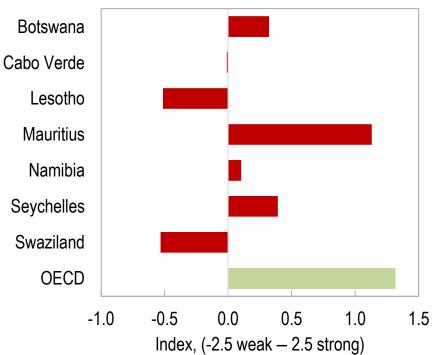
## **III. Rethinking growth strategies and policies**

# Three key challenges to graduate to advanced economy status



# Experiences (1): Countries that graduated to AE status had more effective governments

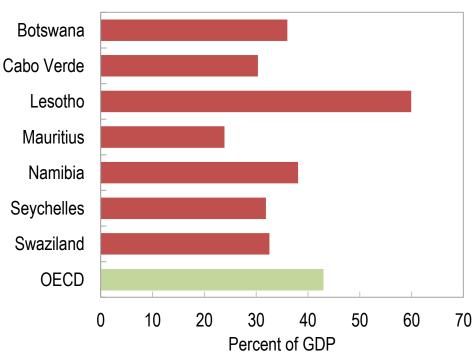
Government effectiveness varies significantly



Source: World Bank, Worldwide Government Indicators.

## And not necessarily correlated to size of government spending





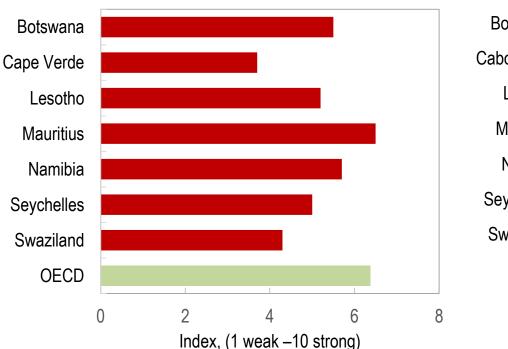
Source: IMF, World Economic Outlook database.

**Government Effectiveness Index, 2014** 

# Experiences (2): Countries that graduated to AE status created a more enabling environment for the private sector

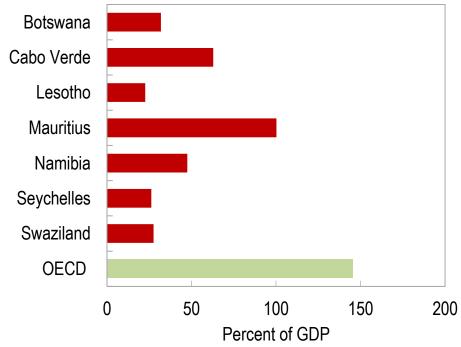
## Stronger investor protection in advanced economies

## As well as more credit to the private sector



#### Strength of Investor Protection Index, 2014

#### Credit to the Private Sector, 2014



Source: World Bank, Doing Business Indicators.

Source: World Bank, World Development Indicators.

### **Experiences (3): Countries that graduated to AE status** had more inclusive growth

Poverty Headcount at \$1.25 a Day (PPP), Latest Available Botswana Botswana Cabo Verde Cabo Verde Lesotho Lesotho Mauritius Mauritius Namibia Namibia Seychelles Seychelles Swaziland Swaziland OECD OECD Chile Chile Korea, Rep. Korea, Rep. Singapore Singapore 10 20 30 40 50 60 0 10 15 25 30 5 20 0 Percent of total labor force Percent of population

Source: World Bank, World Development Indicators.

#### **Unemployment Rate**, 2013

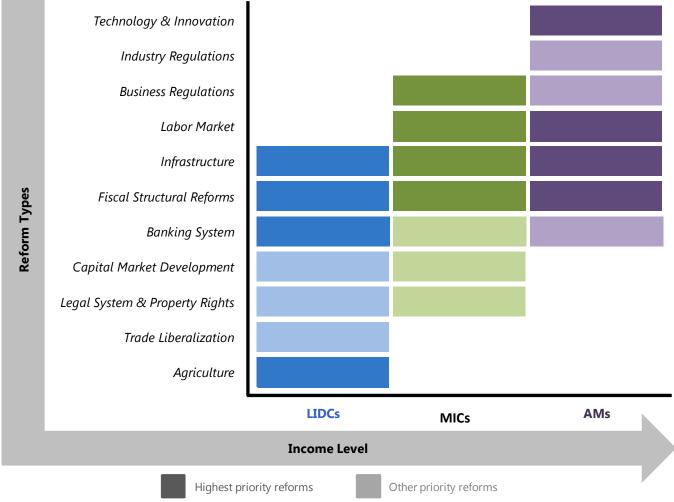
# Rethinking growth strategies and reversing the decline in TFP

Sub-Saharan African Small Middle-Income Countries: Total Factor Productivity, **Contribution to Growth** 2.00 1.50 Simple average, percent .00 0.50 0.00 -0.50 1981-85 2006-10 1986-90 1991-95 1996-00 2001-05

Sources: Penn World Tables; and IMF staff calculations.

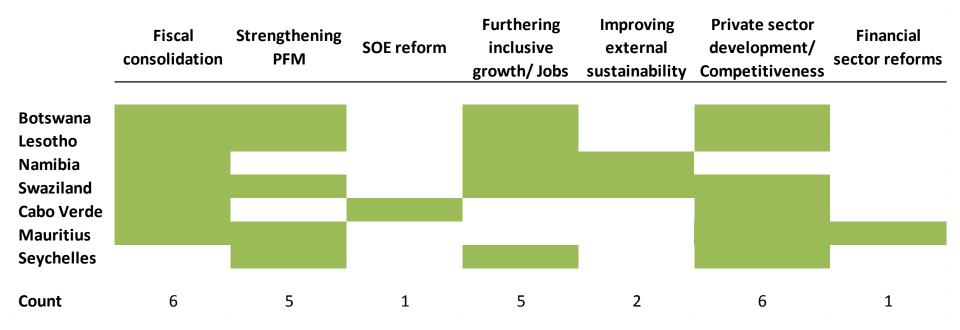
#### **Tailoring reforms to stage of economic development**





Note: Comparisons across reforms within each country group. Darker shades imply larger gains from reforms.

#### **Main reform priorities**



Source: Survey of IMF SMICs Mission Chiefs, December 2015.

#### **Targeting reforms with highest pay-offs?**

#### **Productivity Gains from Different Types of Structural Reform**

REFORMS	АМ	MICs	LIDC
Financial Sector Reform			
Banking system reform			
Interest controls			
Credit controls			
Privatization			
Supervision			
Capital market development			
Trade Liberalization			
Tariff			
Institutional Reform			
Legal system and property rights			
Infrastructure			
Public capital stock			
Market Deregulation			
Agriculture			
Policy environment for foreign investment			
Promotion of competition			
Hiring and firing regulations			
Collective bargaining			
Energy/Transport/Communications			
Innovation			
R&D Spending			

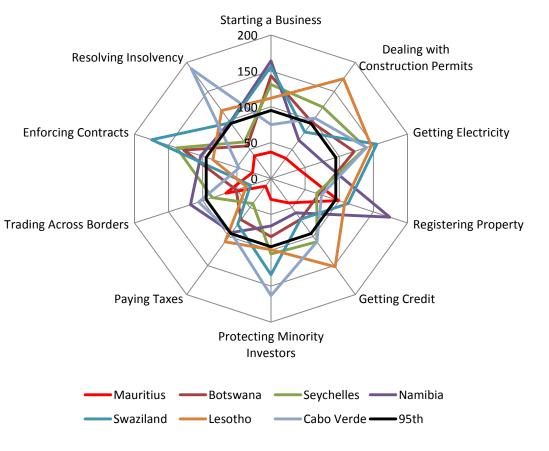
Source: IMF (2015), Structural Reforms and Macroeconomic Performance -Initial Considerations for the Fund, Policy Paper, Washington DC.

Note: Comparisons **across reforms within each country group**. Darker shades imply larger gains from reforms.

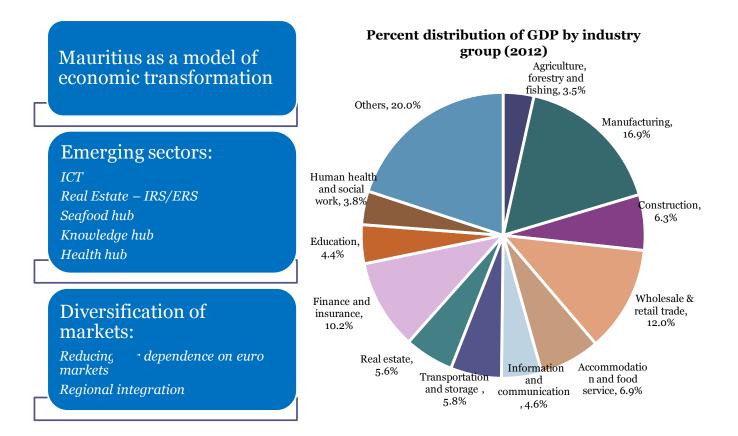
#### **Furthering private sector development**

#### **Doing Business Indicators Rankings, 2014**

	Global Ranking Ease of Doing	
Economy	Business Rank	
Mauritius	32	
Botswana	72	
Seychelles	95	
Namibia	101	
Swaziland	105	
Lesotho	114	
Cabo Verde	126	



#### An example in economic diversification



## **Issues for discussion**

- What is the "right" growth model?
- How do SMICs adapt to the megatrends?
- What is the role of the state?
- How to support private sector development?
- How to prioritize reforms and build coalitions supporting change?
- How to make growth more inclusive?

## **Thank You**