



Key Reflections ON IMPLICATIONS OF REGIONAL INTEGRATION ON CROSS BORDER TRADE

Presented at CRESTA GOLFVIEW Hotel in Lusaka,
Zambia 26th October 2016

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Border Traders Association (SACBTA-Zambia)

The issues facing ICBT

Problems:

- Double Taxation
- Non-recognition
- Harassment
- Cumbersome rules
- Corruption
- Bad/false information
- Lack of service

Categories of problems

Stigma

Irrelevant institutions

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Possible solutions to the issues

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One main resource:

YOU



AFRICAN TRADERS

- ABOUT
- ACTIVITIES
- ISSUES
- COUNTRIES
- BORDERS
- PUBLICATIONS

SOUTHERN AFRICAN BORDER POSTS





AFRICAN TRADERS

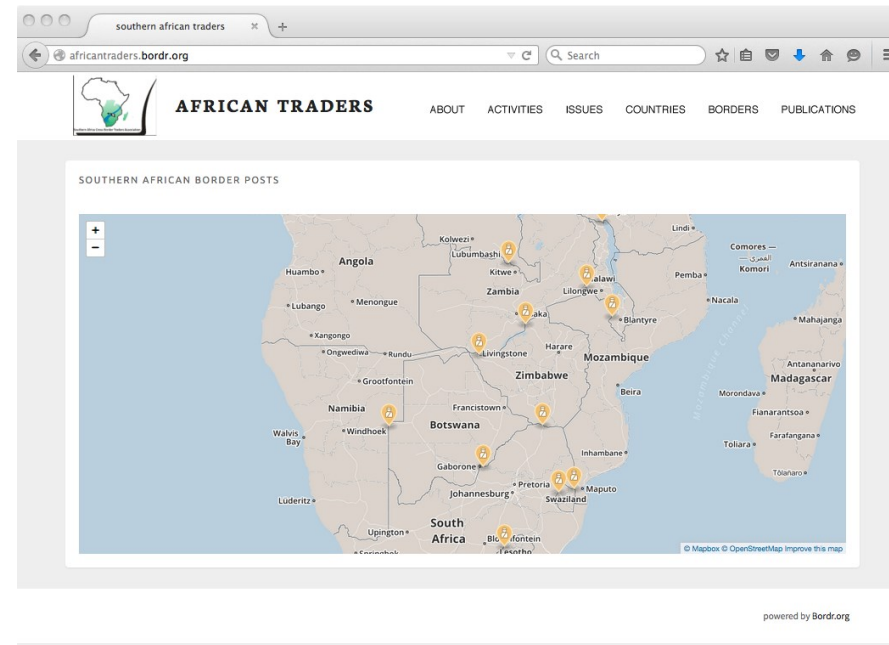
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Focus of the site

- An institutional front window for SACBTA and partners





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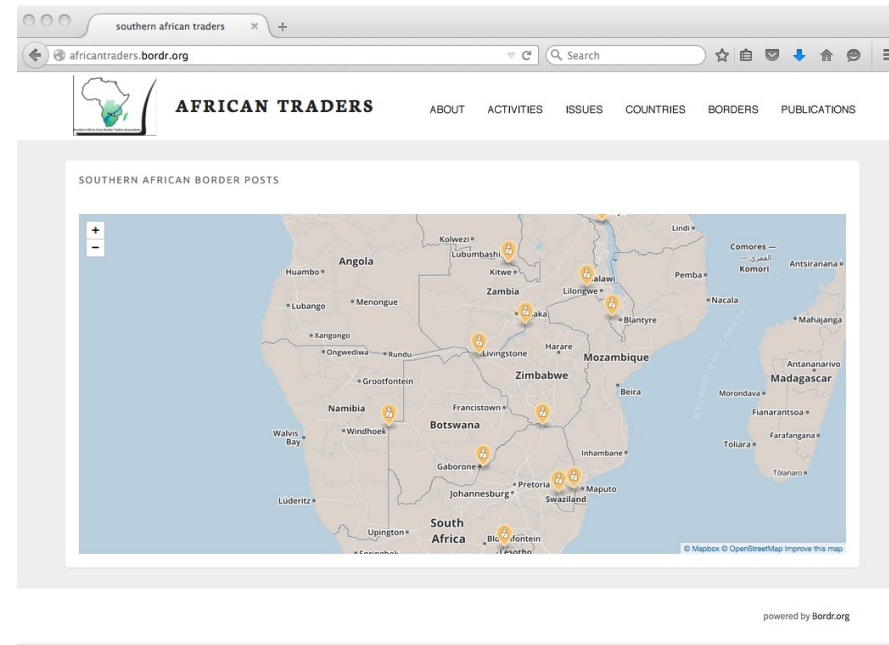
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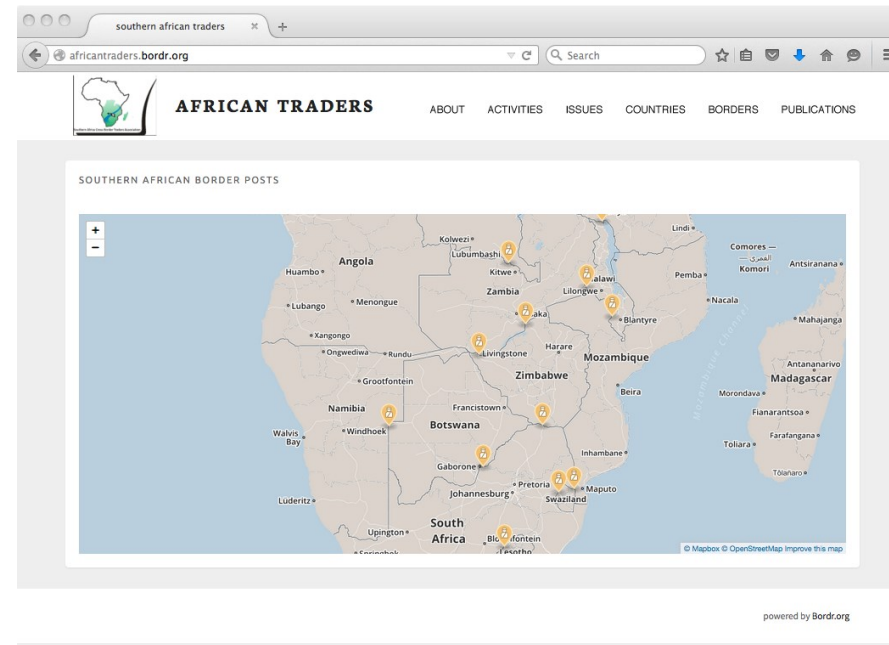
Focus of the site

- An institutional front window for SACBTA and partners
- A tool for **empowerment** by delivering voices



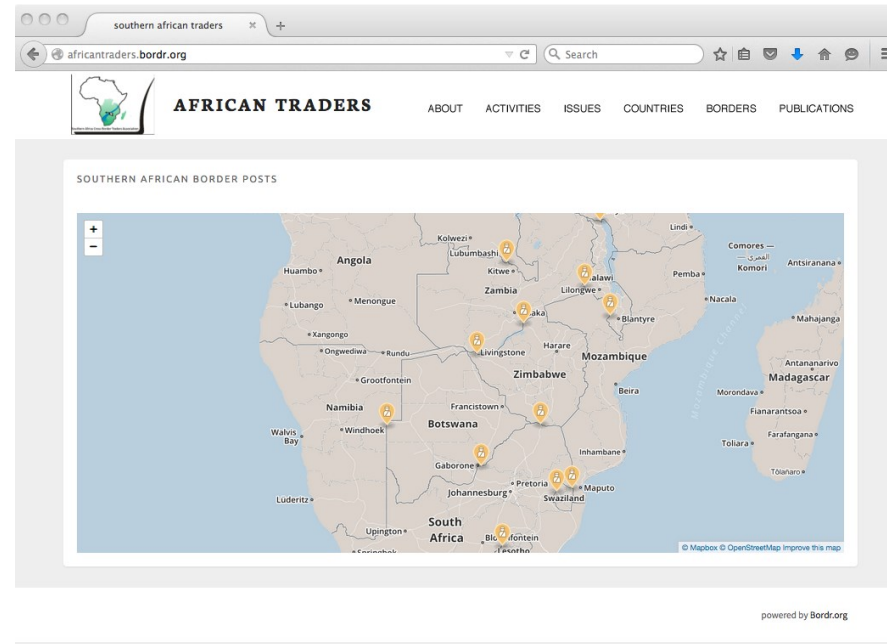
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- A tool that with spread useful **information** to traders



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- A tool for **empowerment** by delivering voices
- A tool that with spread useful **information** to traders
- A tool to gather data for **accountability** and advocacy



SOUTHERN AFRICAN TRADERS

MAP LIST

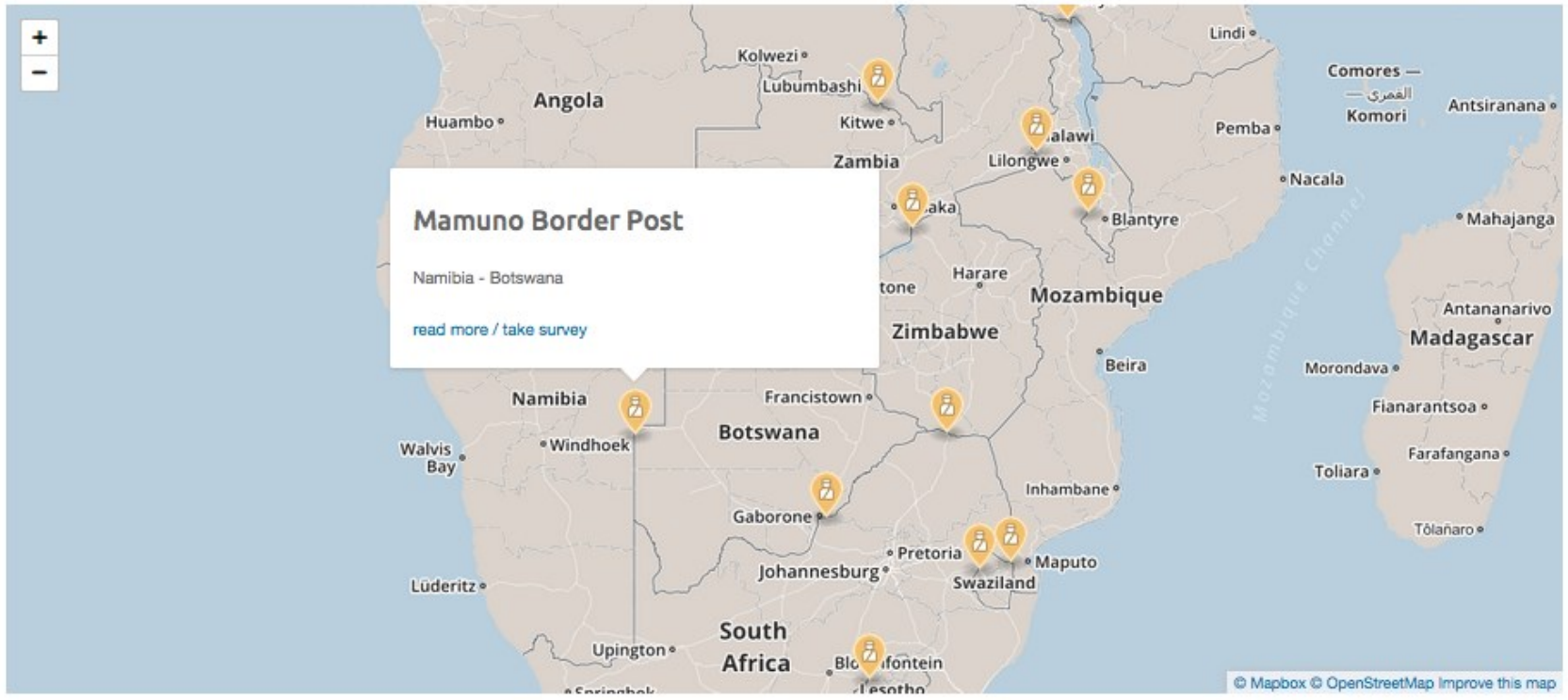
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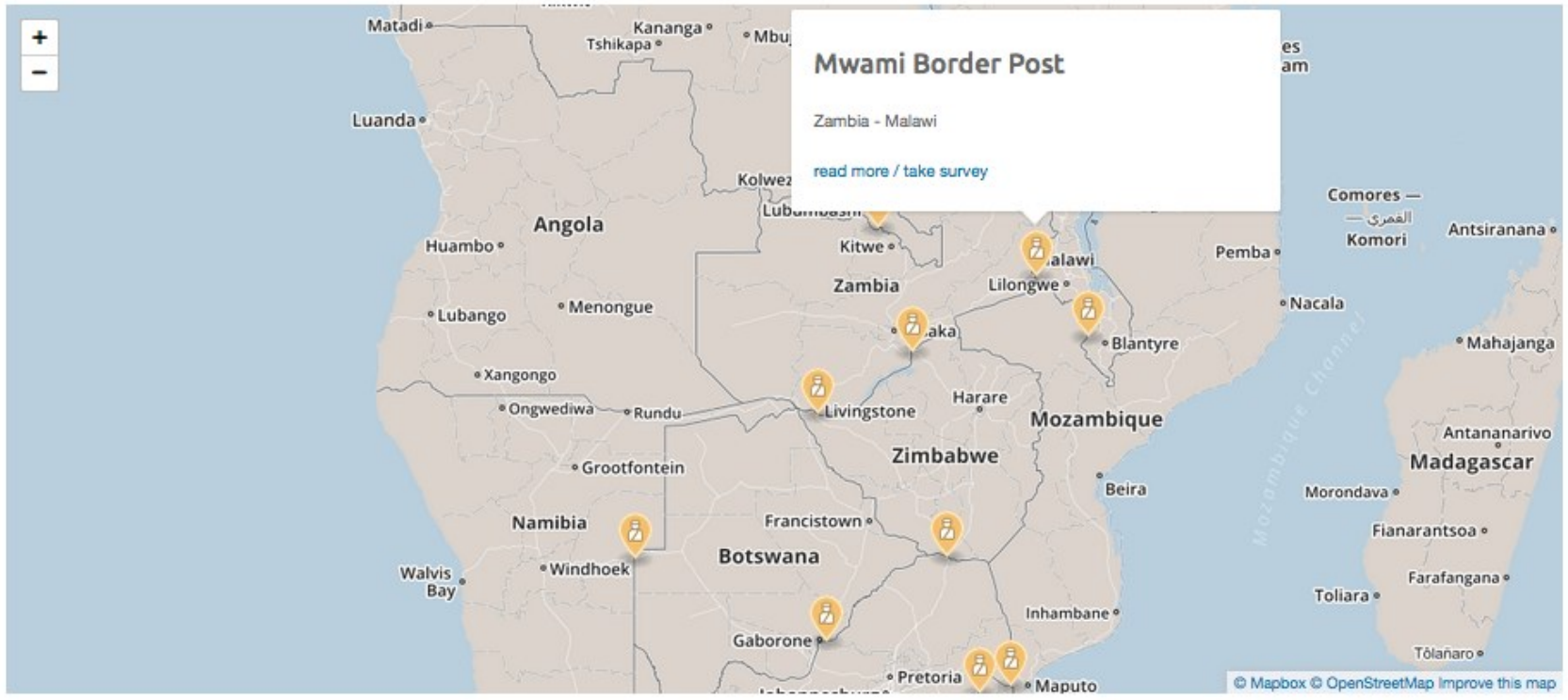
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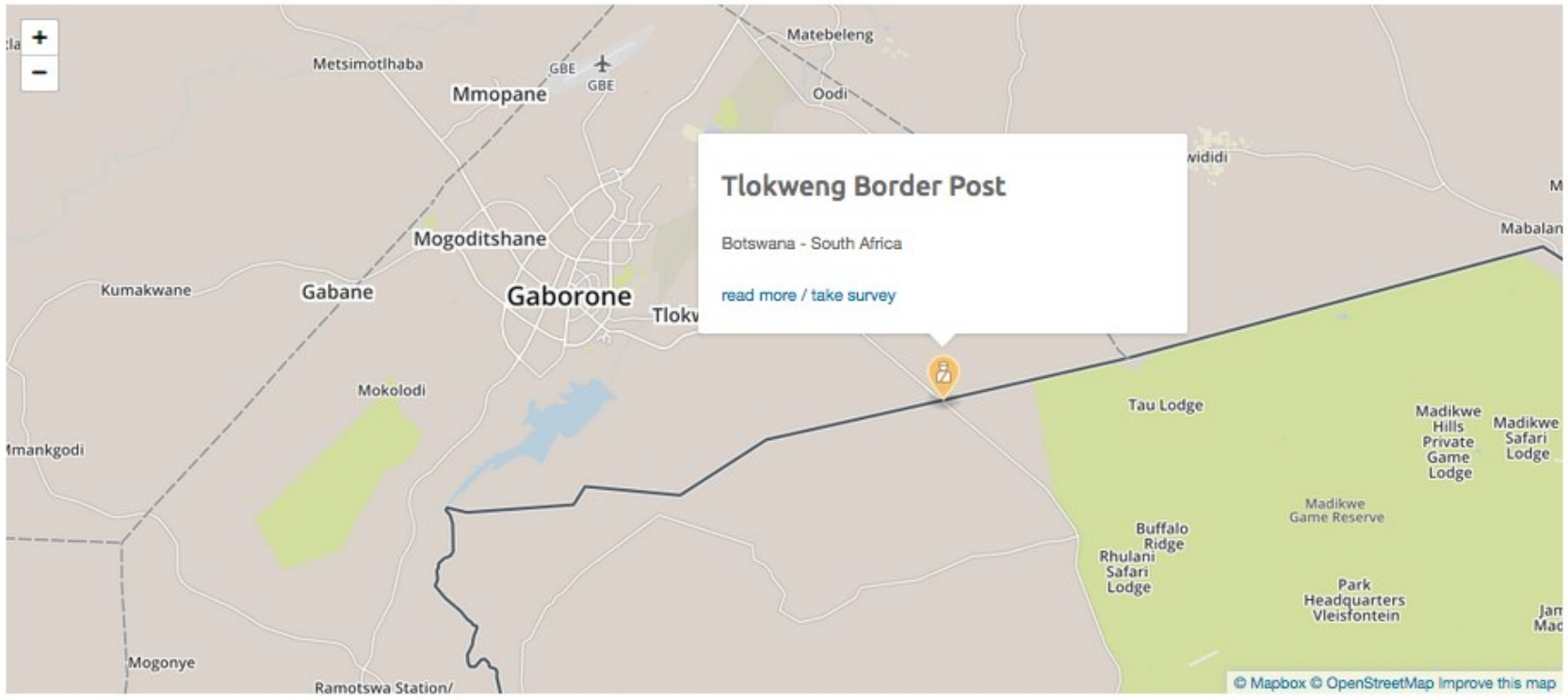
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SOUTHERN AFRICAN TRADERS

MAP LIST

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MAP LIST



BEITBRIDGE BORDER CROSSING

South Africa - Zimbabwe

5000 traders cross this border on a daily basis.

Goods from South Africa:

agriculture, textile, and electronics

Goods from Zimbabwe:

curios, raw materials for recycling

Border is open 24 hours a day

No desk information officer

Not an STR compliant border

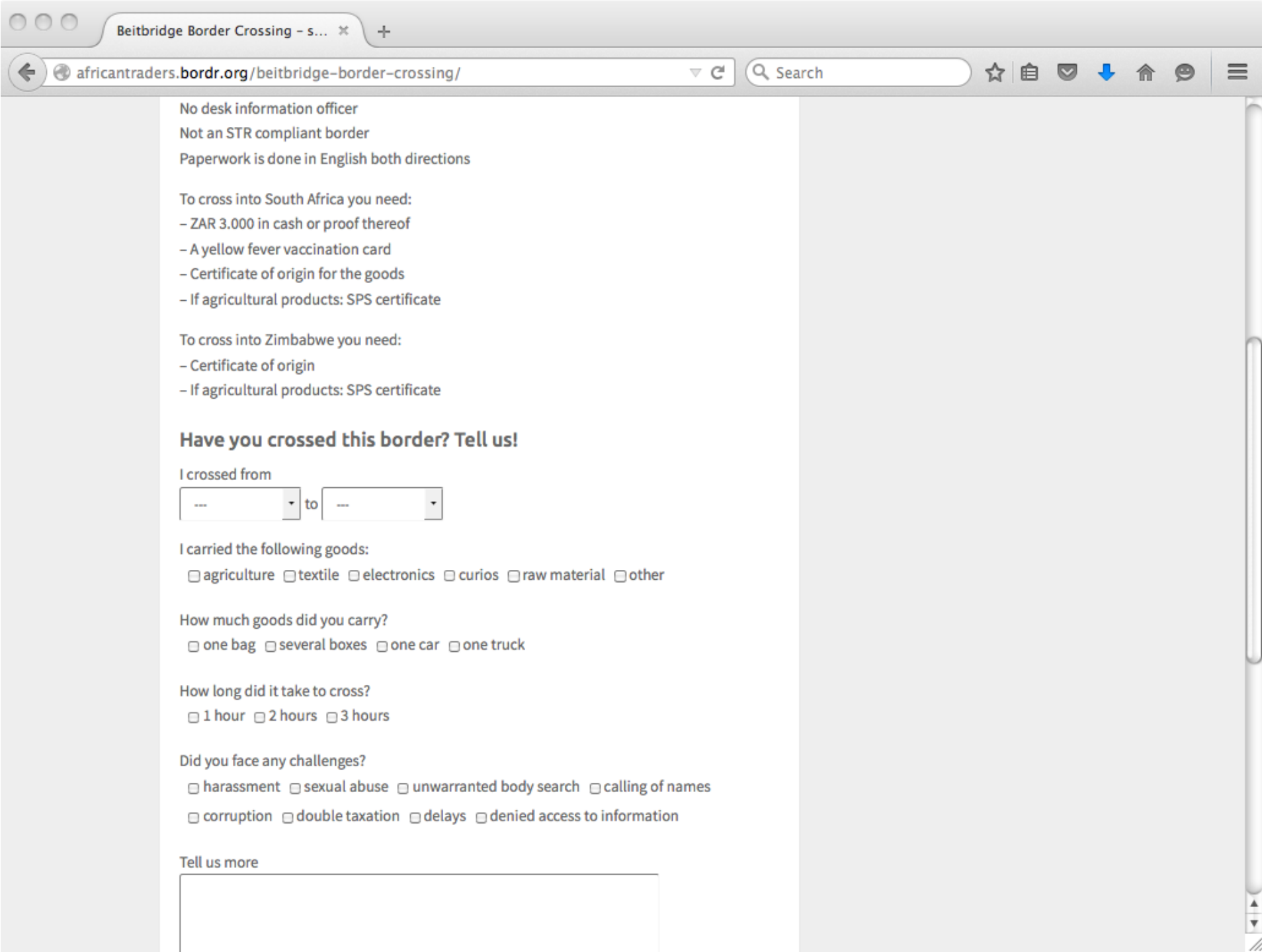
Paperwork is done in English both directions

To cross into South Africa you need:

- ZAR 3.000 in cash or proof thereof
- A yellow fever vaccination card
- Certificate of origin for the goods
- If agricultural products: SPS certificate

To cross into Zimbabwe you need:

- Certificate of origin
- If agricultural products: SPS certificate



No desk information officer
Not an STR compliant border
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- ZAR 3.000 in cash or proof thereof
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To cross into Zimbabwe you need:
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Have you crossed this border? Tell us!

I crossed from
 to

I carried the following goods:
 agriculture textile electronics curios raw material other

How much goods did you carry?
 one bag several boxes one car one truck

How long did it take to cross?
 1 hour 2 hours 3 hours

Did you face any challenges?
 harassment sexual abuse unwarranted body search calling of names
 corruption double taxation delays denied access to information

Tell us more

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Submit a photo (not of the border post)
 No file selected.

optional

Name

Contact details

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Beitbridge Border Crossing - s... x +

africantraders.bordr.org/beitbridge-border-crossing/ Search

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optional

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Did you face any challenges?

- harassment
- sexual abuse
- unwarranted body search
- calling of names
- corruption
- double taxation
- delays
- denied access to information

Tell us more

The officer refused to let us pass without extra payment

Submit a photo (not of the border post)

Browse... No file selected.

optional

Name

anonymous

Contact details

Living in Harare

Send



How long did it take to cross?

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Tell us more

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Browse... No file selected.

optional

Name

Contact details

Send

Your message was sent successfully. Thanks.

- Home southern african traders 0 + New
- Dashboard
- Jetpack
- Posts
- Media
- Pages
- Comments
- Feedback
- Contact
- Profile
- Tools
- Settings
- Contact Form DB**
- Contact Form DB Short Code
- Collapse menu

Border Crossing Review
Excel Internet Query
Export
Delete All This Form's Records
Remove _wpcf7 columns

[Edit Data Mode](#)

Returned entries 1 to 5 of 5 entries in the database

Show **All** entries Search:

Delete	Submitted	from-country	to-country	goods-carried	quant-carried	howlong	challenges	challenges-more	photo	contact	name	Submitted From
<input type="checkbox"/>	2015-08-14 11:23:37 +00:00	South Africa	Zimbabwe	agriculture	one car	3 hours	corruption, delays	The officer refused to let us pass without extra payment		Living in Harare	anonymous	197.231.194.225
<input type="checkbox"/>	2015-08-04 09:18:59 +00:00	Zimbabwe	South Africa	electronics	one truck	1 hour	corruption, delays					95.195.155.92
<input type="checkbox"/>	2015-08-04 09:06:10 +00:00	Zimbabwe	South Africa	textile, other	several boxes	3 hours	calling of names, corruption					95.195.155.92
<input type="checkbox"/>	2014-12-04 15:30:29 +00:00	Malawi	South Africa	textile, electronics	several boxes	3 hours	harassment, corruption, double taxation	customs official could not let me go if I did not tip them zar700		00265995336221	Francis Ng'ambi	41.223.141.85
<input type="checkbox"/>	2014-12-04 09:17:56 +00:00	South Africa	Botswana	electronics	several boxes	3 hours	harassment	It actually went amazingly quick, and this feels truly awesome! Got something very real and realistic to work with - and it works great on a	image.jpg	marcus@bodr.org	Marcus Haraldsson	41.223.141.84

Showing 1 to 5 of 5 entries

Did you know: This plugin captures data from both these plugins: [Contact Form 7](#), [Fast Secure Contact Form](#), [JetPack Contact Form](#)

Did you know: You can add this data to your posts and pages using these shortcodes: [\[cfdb-html\]](#) [\[cfdb-dototable\]](#) [\[cfdb-table\]](#) [\[cfdb-value\]](#) [\[cfdb-count\]](#) [\[cfdb-ison\]](#)

Would you like to help translate this plugin into your language? [How to create a translation](#)

Query:

Possibilities

- A live border information database

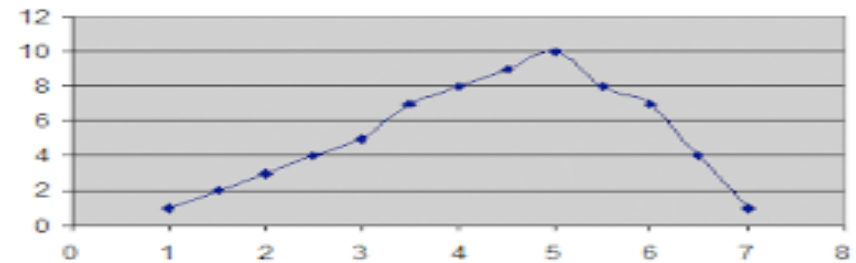
Possibilities

- A live border information database
- **Empowerment**; a way for traders to be listened to and tell their stories



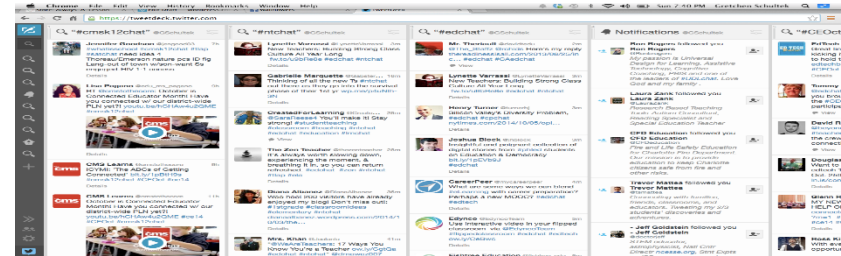
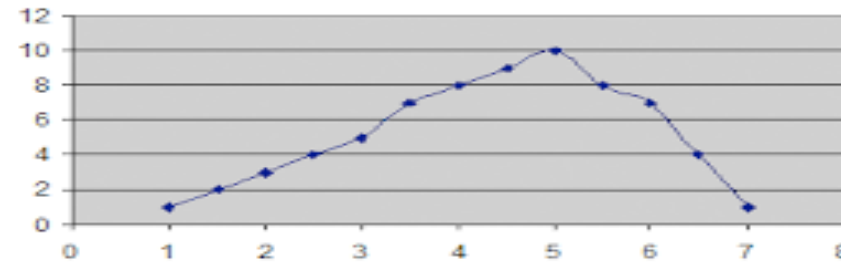
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- **Empowerment**; a way for traders to be listened to and tell their stories
- **Accountability**: Border data that is customized and based on relevant questions to be used for advocacy



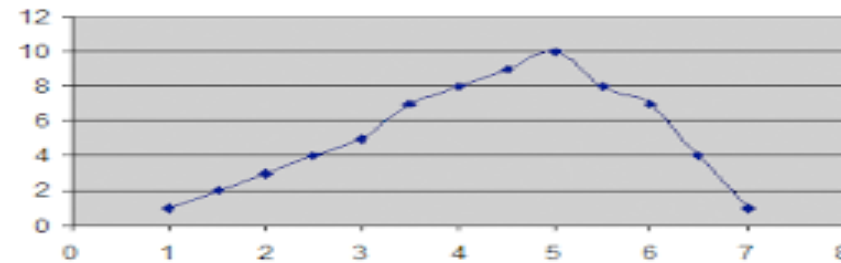
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- **Accountability**: Border data that is customized and based on relevant questions to be used for advocacy
- **Information**: Can be possible to develop discussions on each border post to exchange info and tips
- Can link to other global projects



Challenges

- A live border information database

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But only if technology works!

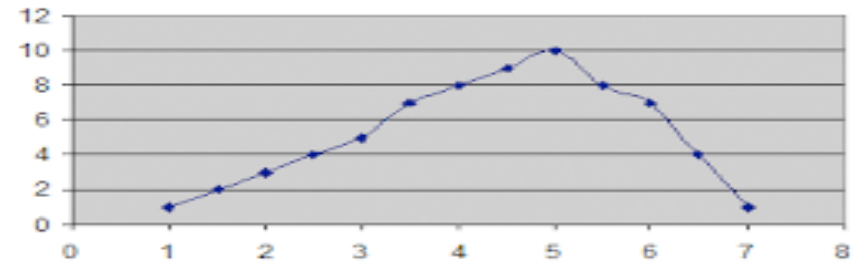
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But only if technology works!
- **Empowerment:** but only if the stories end up in the right place



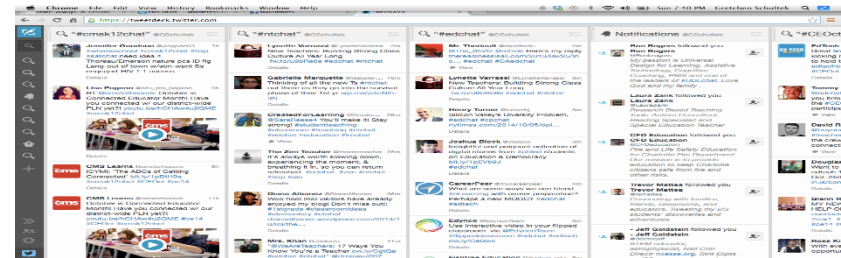
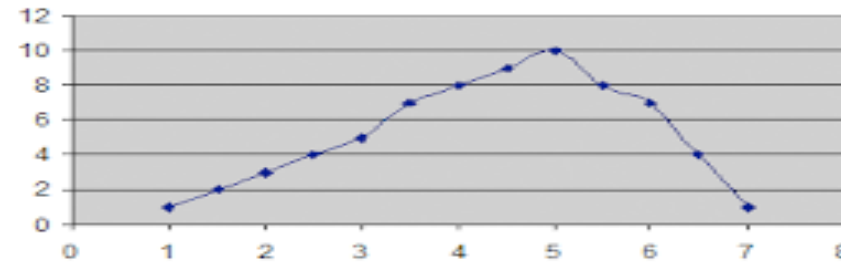
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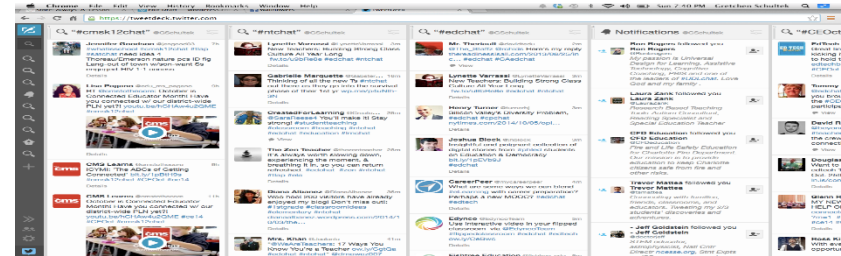
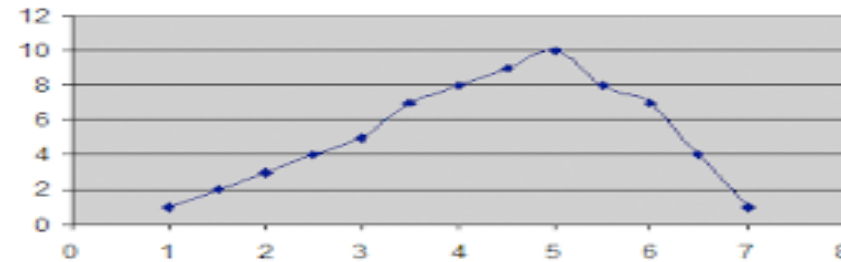
Challenges

- A live border information database
But only if technology works!
- **Empowerment:** but only if the stories end up in the right place
- **Accountability:** But only if the right questions are asked and the advocates work effectively
- **Information:** But only if it is relevant, up to date, and correct



Important to think about

- A live border information database
- **Sustainability! Beyond five years.**
- Ownership – local, regional, global
- Relevance for the local trader
- Sound financing
- Simple and secure technology





Moving forward

- The market for most of Zambia's non –traditional products is the regional market. Most of this trade is under SADC or COMESA.
- While preferential tariff rates are important in the enhancing the flow of trade, trade is faced with numerous non-tariff barriers.
- These tend not only inhibit trade but also increase trade costs, ultimately, making Zambia uncompetitive.
- Zambia must focus on harmonization of trade rules. Activities that increase the trade facilitation of both imported and exported goods will lower costs and contribute more to increased export goods.
- Negotiations that make rules of origin more flexible and less restrictive will do more to improve Zambia's trade performance.