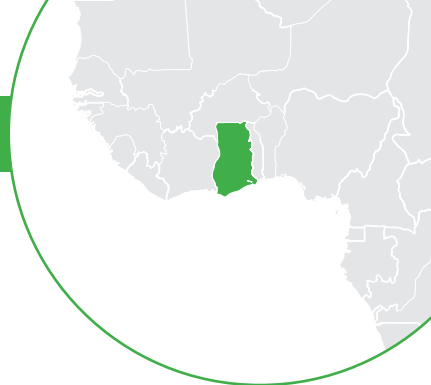




EU - GHANA EPA



**PROVISIONAL
APPLICATION**
2016

COVERAGE
It covers trade in goods and
development cooperation.¹

EU exports to Ghana:
2.57 billion EUR

Ghana exports to EU:
1.89 billion EUR

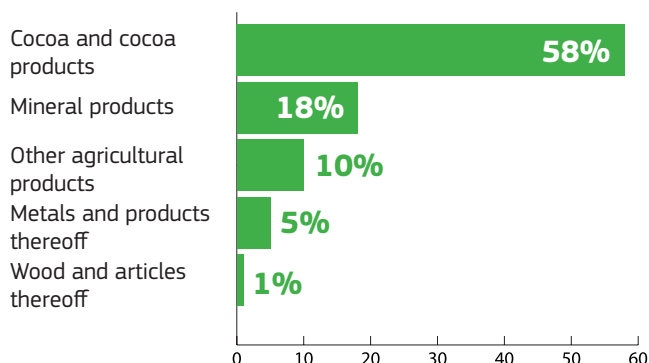
EPA utilisation rate - Ghana:
99.5%

LATEST

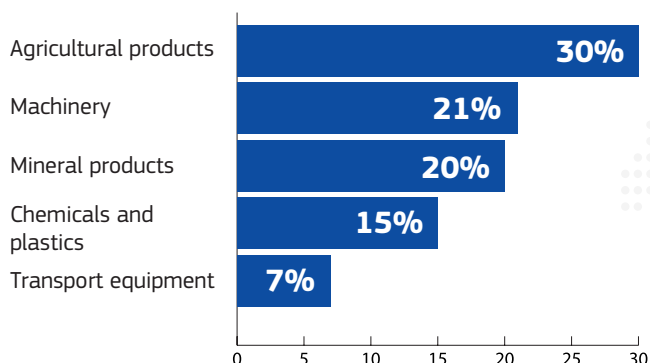
In September 2020, the EU launched the Sustainable Cocoa Initiative, which brings together stakeholders in the cocoa supply chain, NGOs and governments to discuss how to improve the sustainability of the cocoa production. The Initiative has three main objectives: a) ensure living income for farmers, b) eradicate child labour, c) eliminate deforestation in the cocoa supply chain.

Ghana is the second biggest supplier and exports more than 1 billion EUR of cocoa beans and cocoa products to the EU, of which half are processed cocoa products.

MAIN GHANA'S EXPORTS TO THE EU IN 2020



MAIN EU'S EXPORTS TO GHANA IN 2020



Source © Eurostat

LIBERALISATION OF TRADE BETWEEN THE EU AND GHANA



The EU has provided duty free quota free access to its market for products originating in **Ghana** from 2016, the date of provisional application of the EPA.



Ghana is progressively opening its markets to the products originating in the EU. This process will be completed in 2029, when a vast majority of its tariff lines will be liberalised.

SUCCESS STORIES



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A Ghanaian company has been producing fresh-cut fruit in Ghana since 1998 and has now diversified into freshly squeezed juice and dairy-free ice cream. The business employs around 3 500 people in its three factories in Ghana and sources fruit from over 120 farms across the country. The business predominantly supplies 'own label' products to a number of retailers including Albert Heijn in the Netherlands, Delhaize in Belgium and Carrefour and Monoprix in France. In 2018/2019, the company exported over 7 000 tonnes of fresh fruit into the EU. Exporting to Europe, thanks to duty-free market access under the EPA, has been a key growth factor for the company. The company's philosophy is to process the products locally to ensure the sustainability and keep job opportunities in Ghana.

In 2020, a German car producer opened a car assembly plant in Ghana. The facility in Accra has an installed capacity to assemble 5 000 units per year and is source of creation of new jobs. The plant is assembling five car models.

¹ This Agreement will be replaced by the regional EU-West Africa EPA once the latter enters into force. The regional EPA has been signed by 15 West African Countries (only Nigeria's signature is pending). It shall enter into force once two thirds of these countries ratify it.



EU - CÔTE D'IVOIRE EPA



**PROVISIONAL
APPLICATION**
2016

COVERAGE
It covers trade in goods and
development cooperation.

EU exports to Côte d'Ivoire:
2.80 billion EUR

Côte d'Ivoire exports to EU:
4.19 billion EUR

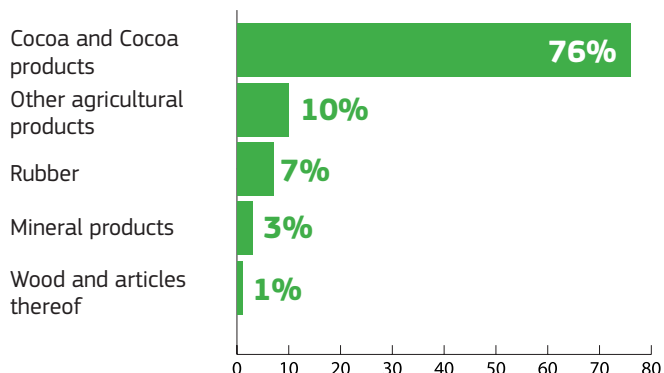
EPA utilisation rate - Côte d'Ivoire:
99.7%

LATEST

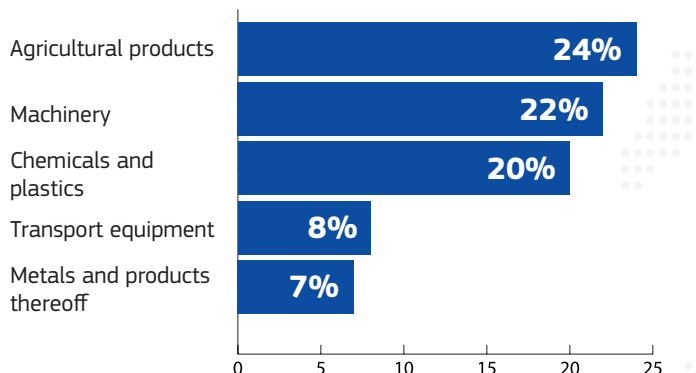
In September 2020, the EU launched the Sustainable Cocoa Initiative, which brings together stakeholders in the cocoa supply chain, NGOs and governments to discuss how to improve the sustainability of the cocoa production. The Initiative has three main objectives: a) ensure living income for farmers, b) eradicate child labour, c) eliminate deforestation in the cocoa supply chain.

Côte d'Ivoire is the largest exporter of the cocoa in the world and exports nearly 3 billion EUR worth of cocoa to the EU, which is about two thirds of its total cocoa exports.

MAIN CÔTE D'IVOIRE'S EXPORTS TO THE EU IN 2020



MAIN EU'S EXPORTS TO CÔTE D'IVOIRE IN 2020



Source © Eurostat

LIBERALISATION OF TRADE BETWEEN THE EU AND CÔTE D'IVOIRE



The EU has provided duty free quota free access to its market for products originating in **Côte d'Ivoire** from 2016, the date of provisional application of the EPA.



Côte d'Ivoire is progressively opening its markets to the products originating in the EU. This process will be completed in 2029, when a vast majority of its tariff lines will be liberalised.

SUCCESS STORIES



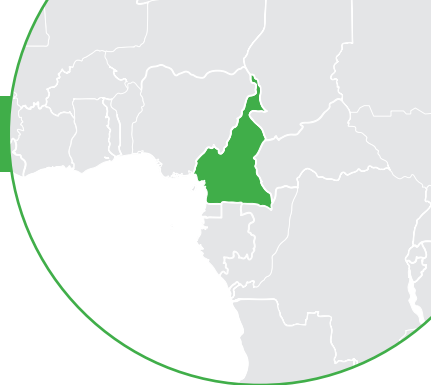
© Unsplash

For an increasing number of EU companies, Côte d'Ivoire is becoming an attractive destination to establish local assembly or production lines. The possibility to use the country as a basis for regional exports is one argument for investors, and ease of importing from and exporting to the EU under the EPA is another. In 2018, an Italian company announced an investment of 3 million EUR in an assembly line in Abidjan, following an agreement with the Ivorian government and Abidjan's public transport company, to purchase 700 vehicles, including 100 gas-powered buses for a bus rapid transit system and 105 waste-management vehicles.

The EU accounts for more than half of the foreign investment stocks in Côte d'Ivoire, making it the largest investor in the country. The activities of more than 500 European companies present in the country, and represented by the European Chamber of Commerce in Côte d'Ivoire, together account for more than 26 % of the Ivorian gross domestic product and have created 100 000 jobs in the country.



EU - CAMEROON EPA



PROVISIONAL APPLICATION 2014

COVERAGE

It covers trade in goods and development cooperation. Revision clause gives the possibility to cover additional areas in the future.

EU exports to Cameroon:

1.45 billion EUR

Cameroon exports to EU:

1.66 billion EUR

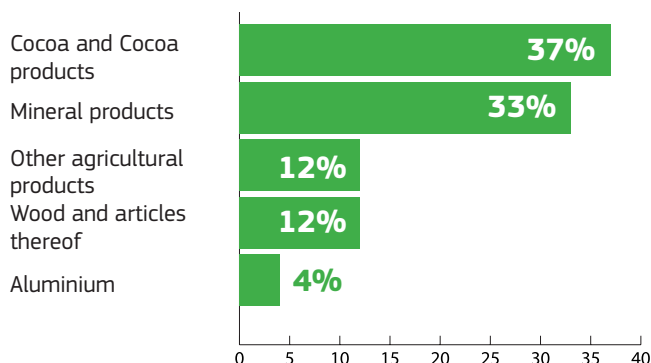
EPA utilisation rate - Cameroon:

99.7%

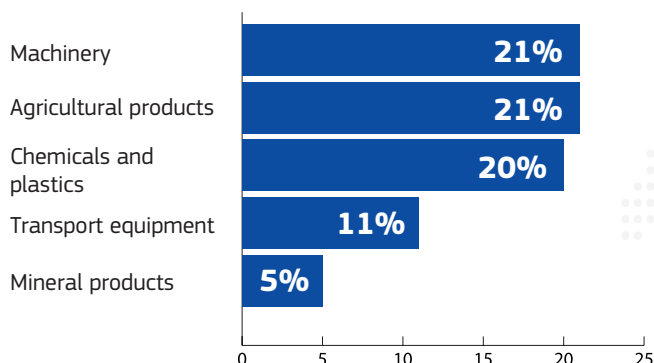
LATEST

Cameroon joined the EU's Sustainable Cocoa Initiative as an observer and is organising a regional dialogue in Cameroon. Negotiations on Rules of Origin are being finalised.

MAIN CAMEROON'S EXPORTS TO THE EU IN 2020



MAIN EU'S EXPORTS TO CAMEROON IN 2020



Source © Eurostat

LIBERALISATION OF TRADE BETWEEN THE EU AND CAMEROON



The EU has provided duty free quota free access to its market for products originating in **Cameroon** from 2014, the date of provisional application of the EPA.



Cameroon is progressively opening its market to the products originating in the EU. This process will be completed in 2029, when a vast majority of its tariff lines will be liberalised.

SUCCESS STORIES



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BIOTROPICAL produces, processes and exports a large variety of fresh, dry and frozen fruit products. It sells nearly fifty products to France, Italy and Germany. It is benefiting from the duty-free, quota-free access to the EU market under EPA for all exports from Cameroon. Its turnover for a period before 2017 stood at around XAF 350 million a year, export representing 80%. Pineapples, mangoes and papayas from Biotropical are distributed in the main "organic" markets of France. Biotropical has also received support from the EU for its ISO 9002-2008 certification.

The SABC Group is an agro-industrial leader established in Cameroon. It is one of the largest private employers in Cameroon, with 6,000 direct employees and more 100,000 indirect jobs through its ecosystem of local SMEs and VSEs. The SABC Group imports from the EU raw materials, bottling machinery, industrial equipment and spare parts. Since 2016, the SABC Group has been benefiting from the EPA, saving on tariff reductions some €1.9 million between 2016 and 2019. All of these savings have been reinvested to promote supply of local raw materials and circular economy.



EU - EASTERN AND SOUTHERN AFRICA (ESA) EPA



PROVISIONAL APPLICATION

Madagascar, Mauritius, Seychelles and Zimbabwe since 2012; and Comoros since 2019. (ESA5)

COVERAGE

It covers trade in goods and development cooperation. Negotiations to expand the agreement are ongoing.

EU exports to ESA:

1.82 billion EUR

ESA exports to EU:

2.02 billion EUR

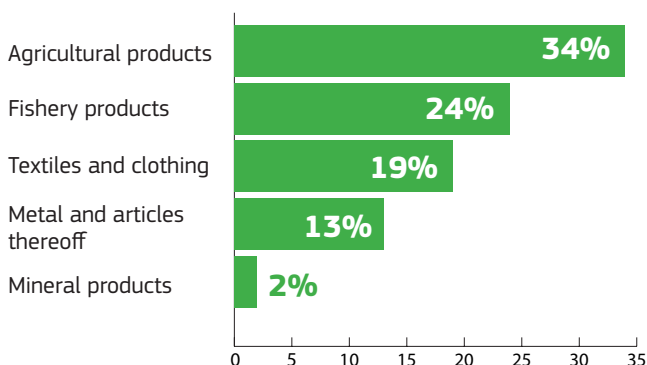
EPA utilisation rate - ESA:

94.9%

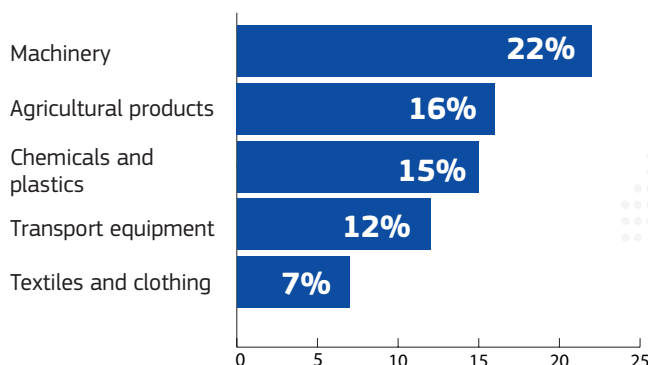
LATEST

Upon request of the ESA partners in October 2019, the EU and ESA partners launched the negotiations to expand the scope of the EPA. The parties are working on a modern and comprehensive agreement covering all trade related issues, services (including digital trade), investment, technical barriers to trade, customs and trade facilitation, sanitary and phytosanitary standards, intellectual property rights, rules of origin, public procurement, agriculture, and trade and sustainable development.

MAIN ESA EXPORTS TO THE EU IN 2020



MAIN EU'S EXPORTS TO ESA IN 2020



Source © Eurostat

LIBERALISATION OF TRADE BETWEEN THE EU AND EASTERN AND SOUTHERN AFRICA EPA STATES



The EU has provided duty free quota free access to its market for products originating in **Eastern and Southern Africa EPA states** from the date of provisional application of the EPA.



Eastern and Southern Africa EPA states are progressively opening their markets to the products originating in the EU. This process will be completed in 2022 for Madagascar, Mauritius, Seychelles and Zimbabwe and in 2024 for Comoros, when a vast majority of their tariff lines will be liberalised.

SUCCESS STORIES



© UN Women - Joe Saade

A Mauritius-based company has become one of the leading global suppliers of high quality explosion proof heaters and thermostats for applications in hazardous areas and for general purpose heaters and thermostats for non-hazardous areas. It is one of the three major suppliers in the world and has 20 sales officers around the world. The company is committed to provide its customers with the highest standard of products and service and has all the necessary explosion-free certifications. All products are 100% electrically tested before leaving the factory. The products are made for hazardous areas in chemical, petrochemical and analyzer industry.

A Madagascar-based company produces and markets Moringa based products. The company is the result of a collaboration between committed minds from different countries and fields, who have come together around strong values. This project is the combination of a deep knowledge of the local context and a sensitivity to the problems of sustainable development in Madagascar. The production, distribution and marketing of the products are done according to the criteria of the solidarity and circular economy as well as the principles of fair trade.



EU - SOUTHERN AFRICAN DEVELOPMENT COMMUNITY (SADC) EPA



PROVISIONAL APPLICATION

Botswana, Eswatini, Lesotho, Namibia and South Africa since 2016; and Mozambique since 2018.

COVERAGE

It covers trade in goods, some provisions concerning trade and sustainable development, SPS, TBT, agriculture and development cooperation. Revision clause gives the possibility to cover additional areas in the future.

EU exports to SADC:

19.13 billion EUR

SADC exports to EU:

20.14 billion EUR

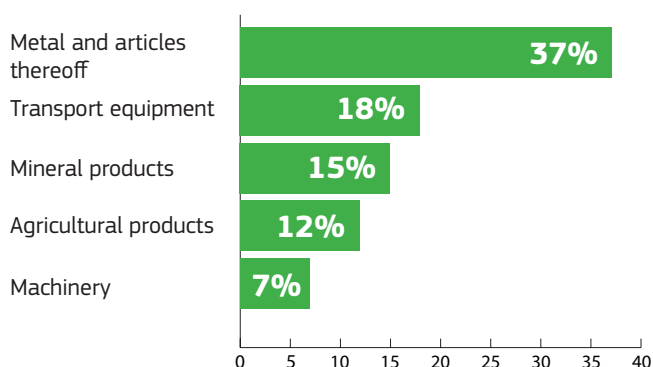
EPA utilisation rate - SADC:

92.9%

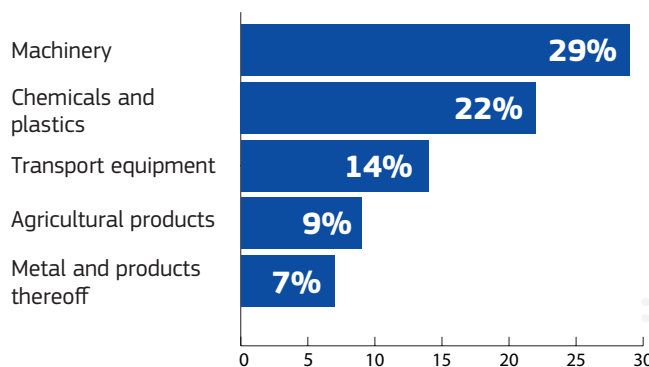
LATEST

In February 2020, the Parties agreed to launch a process to review the Agreement, as foreseen in the EPA. The Parties also agreed on a list of monitoring indicators and on the principles of the monitoring and evaluation process. In 2020, Angola requested to join the EU-SADC EPA.²

MAIN SADC'S EXPORTS TO THE EU IN 2020



MAIN EU'S EXPORTS TO SADC IN 2020



Source © Eurostat

LIBERALISATION OF TRADE BETWEEN THE EU AND SADC EPA PARTNERS



The EU has provided duty free quota free access to its market for products originating in **SADC EPA partners** from the date of provisional application of the EPA, except for **South Africa** (94.4% of tariff lines fully liberalised and 3.2% partially liberalised).



SADC EPA partners are progressively opening their markets and liberalising a vast majority of their tariff lines to the products originating in the EU. This process will be completed in 2024 for Botswana, Eswatini, Lesotho, Namibia and South Africa; and in 2028 for Mozambique.

SUCCESS STORIES



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Rooibos / Red Bush tea is the first African agri-food product other than wine to receive the status of a protected designation of origin in the EU register. The protection of Geographical Indications, as included in Protocol 3 of the EPA, has given a further boost to South African exports with the inclusion on 23 August 2021 of this product in the EU register of designated origin products. This acknowledges that Rooibos can only be produced in parts of the Western Cape and Northern Cape provinces of South Africa by safeguarding a traditional heritage for posterity and benefiting producers in those region and encouraging them to further engage in agri-food value chains.

A Franco-Namibian Independent Power Producer (IPP) develops, constructs, operates and maintains renewable generation plants, dealing with both solar and wind technologies. Their mission is to provide sustainable power for Namibia, helping to secure Namibia's energy autonomy as well as combatting global warming. The company has a portfolio of solar and wind energy projects in Namibia potentially totalling over 600 MW. It currently has 68.5 megawatts of solar power plants and 35 megawatts of wind power projects with an investment of N\$ 600 million. As Namibia's pioneer in both solar and wind energy, it is playing its part in heeding the government's call to achieve 70% renewable energy in their energy mix by 2030.

² The EU is negotiating also a sustainable investment facilitation agreement with Angola. This is a new type of agreement, which aims to improve the investment climate between the parties and contributing to sustainable development.



EU - CARIFORUM³ EPA



PROVISIONAL APPLICATION 2008

COVERAGE

It covers trade in goods and services, competition, innovation, intellectual property, transparency in public procurement, trade and sustainable development, regional integration, protocol on cultural cooperation and development cooperation.

EU exports to CARIFORUM:

3.75 billion EUR

CARIFORUM exports to EU:

3.01 billion EUR

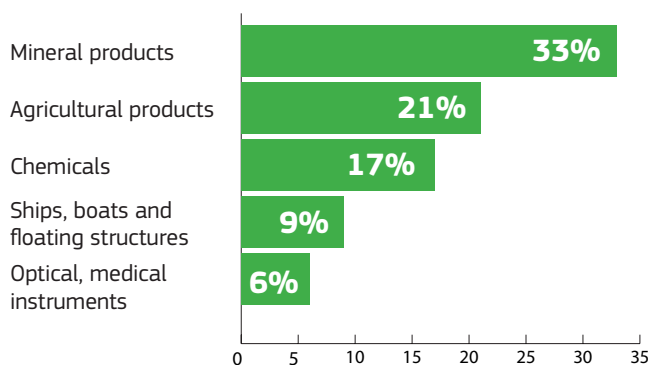
EPA utilisation rate - CARIFORUM:

96.3%

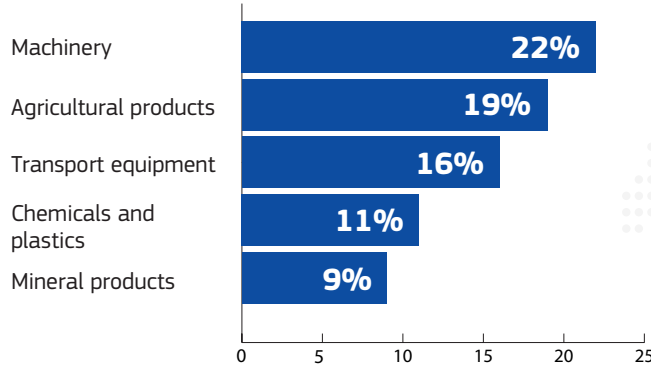
LATEST

The discussions are focusing on protection of Geographical Indications, review of the EPA and modernization of Rules of Origin. These should create additional opportunities to facilitate trade and integration into the global value chains. Geographical indications would allow for better protection of traditional products and niche markets for typical Caribbean products e.g. rum or blue mountain coffee from Jamaica.

MAIN CARIFORUM EPA STATES' EXPORTS TO THE EU IN 2020



MAIN EU'S EXPORTS TO CARIFORUM EPA STATES IN 2020



Source © Eurostat

LIBERALISATION OF TRADE BETWEEN THE EU AND CARIFORUM EPA PARTNERS



The EU has provided duty free quota free access to its market for products originating in **CARIFORUM EPA states** from 2008, the date of provisional application of the EPA.



CARIFORUM EPA states are progressively opening its market to the products originating in the EU. This process will be completed in 2033, when a vast majority of its tariff lines will be liberalised.

SUCCESS STORIES



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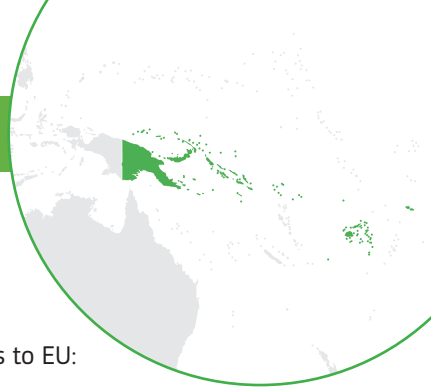
The Dominican Republic has become a major exporter of organic cocoa into EU. Roughly 20% of cocoa producers in the country are engaged in the production of organic cocoa. The quality of the organic cocoa produced there is one of the best at the international level. The EU is the second largest market for the Dominican organic cocoa. Dominican producers have benefitted largely from the tariff liberalisation brought by the EPA.

In July 2018, the largest solar park in the Caribbean was inaugurated in the northern province of Montecristi. This is a beacon project of energy cooperation between Germany and the Dominican Republic, designed and operated by the medium-sized German company. The solar power plant is located on an area of 2 million square meters. A total of 215 000 modules have been installed, producing an output of 58 MW.

³ CARIFORUM EPA States: Antigua and Barbuda, The Bahamas, Barbados, Belize, Dominica, Grenada, Guyana, Jamaica, Saint Lucia, Saint Vincent and the Grenadines, Saint Kitts and Nevis, Suriname, Trinidad and Tobago, and the Dominican Republic



EU – PACIFIC STATES EPA



PROVISIONAL APPLICATION

Papua New Guinea since 2009; Fiji since 2014; Samoa since 2018 and the Solomon Islands since 2020. Tonga and Timor-Leste notified the EU of their intention to join the EPA in 2018 and 2020, respectively.

COVERAGE

It covers trade in goods. Revision clause gives the possibility to cover additional areas in the future.

EU exports to Pacific EPA partners:

0.13 billion EUR

Pacific EPA partners exports to EU:

0.88 billion EUR

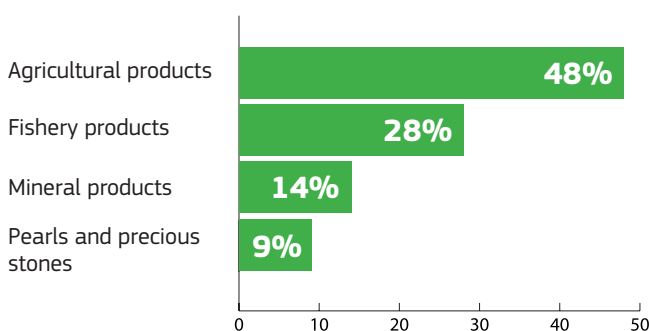
EPA utilisation rate – Pacific:

99.3%

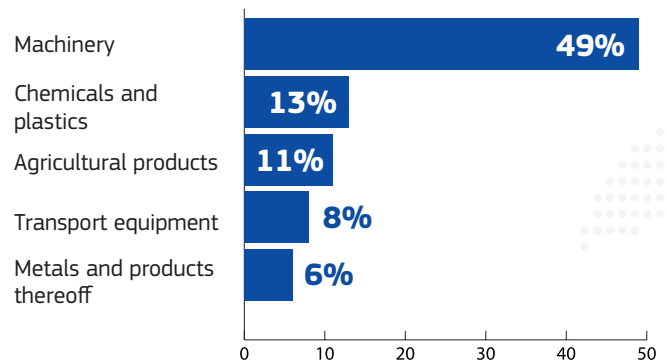
LATEST

The Parties are negotiating a Joint Declaration on Trade and Sustainable Development. In the absence of a Trade and sustainable development chapter in the EU – Pacific EPA, this instrument outlines the key principles and seeks to promote cooperation on trade and related aspects of sustainable development including on climate action (expected to be signed in 2022).

MAIN PACIFIC EPA COUNTRIES' EXPORTS TO THE EU IN 2020



MAIN EU'S EXPORTS TO PACIFIC EPA STATES IN 2020



Source © Eurostat

LIBERALISATION OF TRADE BETWEEN THE EU AND PACIFIC EPA PARTNERS



The EU has provided duty free quota free access to its market for products originating in **Pacific EPA partners** from the date of provisional application of the EPA.



Papua New Guinea has opened its market to the products originating in the EU in 2012, when a vast majority of their tariff lines was liberalised. **Fiji, Samoa and Solomon Islands** are progressively opening their markets to the products originating in the EU. This process will be completed in 2029 for Fiji, in 2038 for Samoa and in 2038 for Solomon Islands, when a vast majority of their tariff lines will be liberalised.

SUCCESS STORIES



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Under the EU – Pacific EPA's rules of origin, Papua New Guinea and Solomon Islands benefit from a derogation for 'global sourcing' (fish brought on-shore by foreign vessels but processed in both countries can be exported to the EU duty-free and quota-free, regardless of where the fish was caught). It takes into account the Pacific states' own limited fishing capacity and promotes the development of an onshore processing capacity to create local employment, skills transfer and income. At the same time, strong monitoring provisions ensure long-term sustainability of fish stocks.

Since the conclusion of the EU – Pacific EPA, five major onshore investment projects in the fisheries sector have been established in Papua New Guinea, leading to an increase in direct and indirect employment, mainly for women. By 2014 Papua New Guinea had reported 50 000 extra jobs, 90% of them held by women.